



Volume 16 No. 10

For the April 2011 Production Month

## Issues Update May

### Producer Component Prices and Standard Blend Price

The producer component prices for the month of April are as follows:

BF= \$10.0868, PR= \$8.9620, OS= \$1.8937 or an equivalent return of \$76.0490 per standard hectolitre. This return compares to \$75.8803 in March 2011, with a difference of +\$0.1687/std.hL. The P10/WMP equalization transfer for April was \$1,146,410.50. Please refer to the BCMMB Statistics for the month of April 2011 for more details.

### 2011 BCMMB Election-Early Voting Registration!

Election Information Packages will be distributed in mid August to all producers by the Election Officer. Each package will contain the Election Rules and Procedures, a Voting Producer Registration Form, a Nomination Form and an Election Timeline. The Election Officer for the BCMMB Election is the BC Council of Marketing Boards.

***In an effort to ensure all producers are registered to vote in this year's election the Voting Producer Registration Form will be made available immediately to all producers online at [www.milk-bc.com](http://www.milk-bc.com)***

The deadline for the submission of Voting Producer Registration forms is September 16<sup>th</sup>, 2011.

**Producers operating as partnerships or limited farm companies must submit their Voting Producer Registration Forms to the Election Officer by September 16<sup>th</sup>, 2011 if they want to vote in the election.** Producers operating as sole proprietors are not required to submit Voting Producer Registration Forms.

### \*\*\*2009 BCMMB Election Statistics

Total 2009 Voting Producer Registration Forms returned and filed with the Election Officer:

- **267** Voting Producers Registered
  - ⇒ 180 Corporations
  - ⇒ 87 Single Proprietorships

Total 2009 Ballots:

- **159** Ballots counted

**The Board would like to encourage all producers to register and vote for the 2011 Election.**

### From the Field

It's been a long, cold, and unusually wet spring season. Hopefully, warmer, drier weather is not too far away as I am sure you are all more than ready to get the corn planted! With such inclement weather this spring, this is a good opportunity to review your milk statement and perhaps re-evaluate your projections for milk production over the next year. How will your farm be affected by the weather? Will production be up? Will it be down? Are you scrambling to find hay for the interim because you can't get your first cut silage off? Has your butterfat test dropped? Has it gone up? There are so many variables out there that can have such a significant impact on production especially when the weather impacts your ability to harvest quality forage crops to feed your cows. With this in mind there are options available to aid in managing your quota, and a few reminders to be aware of:

- 1) **Credit transfers:** A maximum of 20% of transferable quota over a rolling 12 month period is available for sale and/or purchase. For producers at 68.50kg CDQ or less, the limit is 5,000 credits for purchase over the 12 month period as long as no credits are sold during this time. Credit transfers can also be a good way to generate cash flow if current production requirements cannot be met. Please contact us at the office if you wish to be added to the Buyers or Sellers lists on our website.
- 2) I am always available by phone or in person to help review your numbers with you. I am also able to assist with any production or quota calculations if there is uncertainty about how much if any credits you may have available to buy or sell. Please don't hesitate to contact me anytime or as often as you need to, to get the answers you're looking for!
- 3) **Incentive Days HAVE BEEN ISSUED** for the autumn months. 2 have been allocated in September, 2 in October, and 1 in November. Please be reminded that credit transfers **DO NOT** affect your ability to qualify or fill them, so if you need to make some credit transfers to manage your current production trends, don't hold off and let the upcoming Incentive Days keep you from doing so!

Cheers, Melanie

C. 604.302.8835 [mlantz@milk-bc.com](mailto:mlantz@milk-bc.com)

**Provincial Freight**

The producer freight rate calculations for the months of March and April are summarized below:

Freight Rates (\$/hl)	March	April
Zone Transportation Costs	3.02	3.07
Less: Vendor Billings	(0.10)	(0.10)
Less: I/P Freight Cost Recovery	(0.02)	(0.04)
Gross Provincial Freight Rate	2.89	2.93
Add: Train/Volume Discounts	0.29	0.29
Less: Stop/Extra Pick-Up Charges	(0.15)	(0.16)
Transportation Department Costs	0.05	0.01
Adjustments from Prior Period	0.06	0.01
<b>Net Provincial Freight Rate</b>	<b>3.14</b>	<b>3.08</b>

**Continuous Quota**

Cumulative Over/Under Production (with limits) as of:

March 2011		
Province	Kg of BF	%*
NL	-241,312	-12.31%
PE	-9,435	-0.24%
NS	-81,074	-1.21%
NB	-6,884	-0.13%
QC	-1,453,470	-1.26%
ON	-1,347,407	-1.36%
MB	-157,892	-1.29%
SK	-144,714	-1.65%
AB	-367,281	-1.46%
BC	-360,874	-1.43%

\*Cumulative Over/Under Production (with limits) expressed as a % of the most recent 12 months total quota.

**Quota Exchange News**

The next Quota Exchange deadline is **Wednesday, June 1<sup>st</sup>, 2011 @ 4:30pm** For transfers effective July 1<sup>st</sup>, 2011.

If you have any questions please contact Kathy Wallis 604.854.4471 [kwallis@milk-bc.com](mailto:kwallis@milk-bc.com)

[www.milk-bc.com](http://www.milk-bc.com)

**Buy/Sell Credit Reminders:**

- **1 credit = 1 kilogram**
- The maximum amount of credits a producer can BUY/SELL in a rolling 12 month period is 20% of his/her allotted CDQ
- A producer is advised to keep credit transfers within the +5/-15 days to avoid penalty or deemed quota at month end.
- The minimum amount of any BUY/SELL is fixed at 25 credits
- A producer "BUYING" credits will see a decrease in the Opening Balance for the effective month of transfer on the producer statement
- A producer "SELLING" credits will see an increase in the Opening Balance for the effective month of transfer on the producer statement

If you have any questions please contact Kathy Wallis 604.854.4471 [kwallis@milk-bc.com](mailto:kwallis@milk-bc.com)

**Milk Quality Report**

The provincial averages and quality bonus data based on the official milk quality tests for March and April are:

Milk Quality Data	March	April
Individual Bacteria Count	24,078	17,026
Somatic Cell Count	165,569	166,668
Quality Bonus Qualifiers (%)	52.92%	56.60%

**Producer Payments**

Participants in the April, May and June pools will receive their payments as follows:

Month of Production:	Advance Payment	Final Payment
April	May 2	May 18
May	June 1	June 17
June	July 4	July 20

**Credit Transfer Statistics**

Credit Transfers for the 2<sup>nd</sup> set of transfers effective April 1<sup>st</sup>, 2011 and for the 1<sup>st</sup> set of transfers effective May 1<sup>st</sup>, 2011 are as follows:

# of Transfers	April	May
	Conventional/Organic	Conventional/Organic
<b>Low</b>	<b>\$0.00/\$0.00</b>	<b>\$10.00/\$0.00</b>
<b>High</b>	<b>\$12.00/\$6.00</b>	<b>\$10.00/\$0.00</b>
<b>Average</b>	<b>\$10.38/\$3.83</b>	<b>\$10.00/\$0.00</b>

**CDQ Buy/Sell of Credits**

The next deadline and information for CDQ Buy/Sell of Credits is:

<b>Deadline Date:</b>	May 25 <sup>th</sup>	
<b>Effective Date(s):</b>	May 1 <sup>st</sup>	June 1 <sup>st</sup>

Applications will be accepted at the BCMMB office up until 4:30 pm on May 25<sup>th</sup>, 2011.



**Quota Exchange Sealed Bid Flexible Secure Option**

Effective immediately the BCMMB has made a fax and/or email system available to producers for submitting Quota Exchange applications. KPMG is the administrator of this information which will allow producers to have a flexible secure option to participate on the quota exchange **in addition to mailing or dropping off applications in person.** This system will allow a producer to fax or email a completed quota exchange application to a secure system administered by KPMG.

**Fax Number: 866.390.8645**

*Faxed applications ~the only confirmation of the fax being received will be generated by the producers fax. No Confirmation will be generated from KPMG.*

**Email: [BCMOMBQuotaEx@kpmg.ca](mailto:BCMOMBQuotaEx@kpmg.ca)**

*Emailed applications ~A Confirmation will be generated from KPMG as follows:*

*"Thank you for your submission for the BCMOMB Quota Exchange. This email is your confirmation that your submission has been received. If you have any questions about the Quota Exchange please contact Kathy Wallis 604.854.4471 [kwallis@milk-bc.com](mailto:kwallis@milk-bc.com)"*

**\*Please note** applications faxed to this number will not be made available to the BCMMB until after the Quota Exchange deadline.