

Producer Component Prices

The producer component prices for the month of March are as follows: BF=\$16.5936, PT=\$2.5495, OS=\$0.6997. The average BC producer hectoliter return for the month is \$82.8309 compared to \$83.7559 in February, a decrease of \$0.9250. This decrease is due to a lower proportion of Class 1 milk utilization in the province compared to last month, combined with a higher equalization payment in the current month.

The net equalization payment charged to the producer pool in March for the production month of February was \$2,456,997.

Milk Quality Testing

The BCMMB will test every viable sample for quality, except for IBC where we will only use fresh samples, this includes:

- **Somatic Cell Count** (SCC) – We test every viable sample for SCC
- **Individual Bacteria Count** (IBC) – Previously tested as Plate Loop Count or PLC, we strive to test TWO (2) samples per week. Bacteria can only be tested on fresh samples, hence the lesser frequency. If you see a result displayed as “0” this means that particular sample was not tested for IBC.
- **Cryoscope** (Cryo or Cry) – Is a measure of added water in your milk; we test every viable sample for Cryo.

Quality results (SCC and IBC) will be done by a weighted average at the end of the month. IBC will only be tested on fresh samples (which will be done twice per week); the two tests will be performed randomly on fresh samples.

Cryoscope results are treated a bit differently. If, in a month, a producer has two results above 3.7%, then their month-end result will be the average of those results above 3.7%. If a producer has only one or no results above 3.7%, then their month-end average is the straight average of all their cryoscope results for that month. For further information on milk quality testing, please click the following link to review the [Component & Quality Testing Information Guide-January 22 2019](#).

Milk Management System (MMS) Update

At the Spring Producer meetings, the Board provided an update on the new MMS system, which continues to undergo testing, in parallel with our current system. The Board is targeting a “Go Live” date of **August 1, 2019**. The key changes that will affect producers include:

- 1) There will be a new producer secure website (linked to the main BCMMB website)
- 2) Quota buying and selling will be conducted through an online application
- 3) New producer statement design
- 4) Access from mobile devices

Creating a new Master Login Password will be very important and should be kept secure, similar to your banking PIN. You will be able to set up “sub-accounts/passwords” for others working on behalf of your farm, like managers, accountants and feed representatives.

Local workshops and webinars will be conducted to demonstrate how to set up your new producer account (and sub-accounts) and explain how to use the website for quota management, viewing lab results, pickup history and understanding the new statements. More information will be rolled out in the coming weeks to help prepare producers for the new system.

BC Continuous Quota Position
February 2019 **Actual -0.39%**

Notice to Producers
For all recent **Notice to Producers**
bcmilk.com

Provincial Freight

The producer freight rate calculations for the months of February and March are summarized below:

| Freight Rates (\$/hl) | February | March |
|------------------------------------|-------------|-------------|
| Zone Transportation Costs | 3.21 | 3.23 |
| Less: Vendor Billings | (0.11) | (0.14) |
| Gross Provincial Freight Rate | 3.10 | 3.09 |
| Add: Train/Volume Discounts | 0.33 | 0.35 |
| Less: Stop/Extra Pick-Up Charges | (0.14) | (0.13) |
| Transportation Department Costs | 0.00 | 0.00 |
| Adjustments from Prior Period | 0.01 | (0.01) |
| Net Provincial Freight Rate | 3.30 | 3.30 |

Continuous Quota

Cumulative Over/Under Production (with limits) as of:

| | February 2019 | %* |
|-----|------------------|---------------|
| | Kg of BF | |
| NL | (135,973) | -6.40% |
| P5 | (1,350,109) | -0.48% |
| WMP | (1,268,283) | -1.33% |
| P10 | (2,754,364) | -0.73% |
| BC | (131,384) | -0.39% |

*Cumulative Over/Under Production (with limits) expressed as a % of the most recent 12 months total quota.

Milk Quality Report

The provincial averages and quality bonus data based on the official milk quality tests for February and March are:

| Milk Quality Data | February | March |
|-----------------------------|----------|---------|
| Individual Bacteria Count | 19,864 | 20,319 |
| Somatic Cell Count | 155,451 | 153,070 |
| Quality Bonus Qualifiers(%) | 80.92% | 80.59% |

Producer Payments

Participants in the April | May | June Pools will receive their payments as follows:

| Month of Production: | Advance Payment | Final Payment |
|----------------------|-----------------|---------------|
| April | May 01 | May 17 |
| May | Jun 03 | Jun 19 |
| June | Jul 02 | Jul 18 |

Credit Transfer Average Prices

| Effective Mar 1 | Conventional Organic | |
|-----------------|------------------------|--------|
| Average Price | \$9.06 | \$5.81 |

A Summary of Credit Transfer Statistics can be found at bcmilk.com with other credit transfer documents.

Quota Management: Important Dates

| Application Deadlines | Date & Time | Effective Date(s) |
|-------------------------|-----------------|-------------------|
| Quota Exchange | May 1 @ 1:00pm | Jun 1 |
| CDQ Buy/Sell of Credits | Apr 25 @ 1:00pm | Apr 1 May 1 |

If you have any questions, please contact:

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 Pam Gregory 604.854.4474 pgregory@bcmilk.com

Transportation: Train Accessible Discounts

Producers with train accessible driveways and yards are eligible for these discounts off the provincial freight rate:

- **\$0.15 per hectolitre** if the total monthly shipments are less than 100,000 litres
- **\$0.30 per hectolitre** if the total monthly shipments are at least 100,000 litres and less than 200,000 litres
- **\$0.45 per hectolitre** if the total monthly shipments are at least 200,000 litres

In order to determine if your driveway and yard are train accessible, please click the following link to review the [Farm Driveway & Yard Policy](#) summary.

Transportation: Milk Quality Bonus

A monthly milk quality bonus applies providing that your milk shipments in that month meet the following criteria:

- Somatic Cell Count (SCC) of 250,000 cells per milliliter *or less*
- Individual Bacteria Count (IBC) of 30,000 cells per milliliter *or less*
- Water content of 3.7% *or less*
- Zero litres of non-qualifying milk

The test results are displayed on the producer statements and in the **Producers Only** section of the Board's website. Please contact the Board if you need a password for the website. Non-qualifying milk status is determined by discovery at the plant or through testing by the BC Ministry of Agriculture.

For further information on Milk Quality Bonus, please click the following link to review the [Transport Costs and Quality Bonus Summary](#). Please contact Kelly Harris at (604) 854-4479 if you have any questions.

Quota Management: Reminder Buy/Sell Credits

A reminder that the Buy/Sell Credits deadline for applications to be submitted to the BCMMB office is no later than 1:00 pm on the 25th day of the month. If the 25th day is not a business day, then the application deadline is no later than 1:00 pm on the last business day prior to the 25th.

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