

Important Reminder: Quota Tools Assessment Review

Submission deadline is April 28, 2017

The BC Milk Marketing Board is conducting a Quota Tools Assessment Review (QTAR). The Board encourages all industry stakeholders and members of the public to provide input and is requesting written submissions from all regional producer groups, processors and members of the public by **April 28, 2017**.

Please click the following link for complete details [Quota Tools Assessment Review \(QTAR\)](#). If you have any questions or concerns please contact Zahra Abdalla-Shamji zabdalla@milk-bc.com.

Thank you for attending 2017 Regional Spring Producer Meetings

The Board would like to thank all the producers who were able to take the time to attend the spring producer meetings held across BC in March and April.

Attendance was excellent and the Board sincerely appreciates the active participation of producers.

Reminder: Organic Producers

All organic producers should be aware that they are required to have a current organic certificate on file with the BCMMB office. Please ensure that you provide an updated organic certificate prior to the expiry of your current certificate. If you have any questions or concerns please contact Woody Siemens at 604.854.4486 or wsiemens@milk-bc.com

Organic Production Opportunity

The Board would like to invite producers interested in becoming an organic producer to request to be added to the Organic Expression of Interest List. Demand for organic milk continues to grow, and the Board is seeking conventional producers who wish to convert to organic production. The organic sleeve has ranged from 8% to as high as 24% over the previous three years, and the current sleeve is at 10% until August 31, 2017.

The organic dairy industry in BC continues to show strong growth. Production increased by 2,500,000 Litres from the 2015 to 2016 calendar year. The Board has added 14 new organic farms in the past five years and plans to add two more this spring (2017) to meet the continued growth in organic milk consumption.

Please review the Organic Policy Guide for a complete outline of the organic industry policies. The guide can be found at milk-bc.com under News > Updates > Organic. If you have any questions or would like additional information, please contact Woody Siemens at wsiemens@milk-bc.com or 604.854.4476.

Producer Component Prices & Standard Blend

The producer component prices for the month of March are as follows: BF=\$11.5208, PR=\$7.2088, OS=\$1.7317 or an equivalent return of \$74.6229 per standard hectolitre. This return compares to 69.3413 in February 2017 with a difference of \$5.2817 std.hL.

The P10/WMP equalization charged to the producer pool in March for the production month of February was \$1,330,226. The equalization payment consists of shared costs across the P10 with respect to special class processing, over quota processing, class 7 pooling and transition costs for the implementation of Class 7.

BC Continuous Quota Position

as of February 2017: -1.73 %

March 2017 *forecasted: -1.45 %

Note from the Chair: Ben Janzen

Looking over the monthly stats, I see that we have made good progress on our production: from -712,012 to -589,890 kgs. Lost under production at 12,412 kgs is the lowest since June 2016. Production clearly is coming on strong.

The CDC stats show that in February we produced 65,977 kgs over our monthly quota. Still a long way to go, but we are now moving in the right direction. Good work, BC producers!

Provincial Freight

The producer freight rate calculations for the months of February and March are summarized below:

Freight Rates (\$/hl)	February	March
Zone Transportation Costs	3.06	3.03
Less: Vendor Billings	(0.13)	(0.12)
Gross Provincial Freight Rate	2.93	2.91
Add: Train/Volume Discounts	0.32	0.33
Less: Stop/Extra Pick-Up Charges	(0.14)	(0.14)
Transportation Department Costs	0.00	0.00
Adjustments from Prior Period	(0.02)	(0.01)
Net Provincial Freight Rate	3.09	3.09

Continuous Quota

Cumulative Over/Under Production (with limits) as of:

	February 2017	
	Kg of BF	%*
NL	-433,073	-16.68%
P5	4,091,481	1.59%
WMP	-3,525,283	-4.13%
P10	133,125	0.04%
BC	-523,913	-1.73%

*Cumulative Over/Under Production (with limits) expressed as a % of the most recent 12 months total quota.

Milk Quality Report

The provincial averages and quality bonus data based on the official milk quality tests for February and March are:

Milk Quality Data	February	March
Individual Bacteria Count	19,447	22,307
Somatic Cell Count	160,302	153,532
Quality Bonus Qualifiers(%)	77.96%	80.78%

Producer Payments

Participants in the March | April | May Pools will receive their payments as follows:

Month of Production:	Advance Payment	Final Payment
March	Apr 3	Apr 21
April	May 1	May 17
May	Jun 1	Jun 19

Credit Transfer Average Prices

Effective Mar 1	Conventional Organic	
Average Price	\$5.46	\$7.15

A Summary of Credit Transfer Statistics can be found at www.milk-bc.com with other credit transfer documents.

Quota Management: Important Dates

Application Deadlines	Date & Time	Effective Date(s)
Quota Exchange	May 1 @ 1:00pm	Jun 1
CDQ Buy/Sell of Credits	Apr 25 @ 1:00pm	Apr 1 May 1

If you have any questions, please contact:

Kathy Wallis 604.854.4471 kwallis@milk-bc.com
Pam Gregory 604.854.4474 pgregory@milk-bc.com

Lab Test Result Emails

Receiving duplicate copies of your lab test results means that you have more than one person on file using the same e-mail address. A separate e-mail will be sent to each "person", the system does not recognize that the e-mail address is a duplicate.

You can log on to the BCMMB secure website and remove one of the duplicate e-mail addresses. If you need assistance with this; contact Pam Gregory @ pgregory@milk-bc.com

Transportation Department Database Form

To help maintain an accurate Transportation Department Data Base please ensure you complete and submit to the BCMMB a new updated Transportation Department Data Base form for any new and/or updated changes. The form can be located at the BCMMB website under Transportation & Logistics Index / Policies & Brochures. Please click the following link: [Producer Survey](#)

If you have any questions please contact Gary Broerken at 604.854.4478 or at gbroerken@milk-bc.com

Quota Management – GEP Producers

A GEP Producer is not eligible to sell all quota holdings on the Quota Exchange unless a recent KPMG audit has been successfully completed. If your intention is to sell all CDQ please contact Kathy Wallis at kwallis@milk-bc.com or 604.854.4471 well in advance in order for an audit to be scheduled & completed in a timely manner, if required.

Notice to Producers

For all recent Notice to Producers
 Please visit www.milk-bc.com

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