

BC Continuous Quota Position

as of September 2016: -1.04%
October 2016 *forecasted: -1.28%

Nov 30 – Dec 2, 2016
BC Dairy Industry Conference



Producer Component Prices and Standard Blend

The producer component prices for the month of October are as follows: BF=\$10.9764 PR=\$8.1593, OS=\$1.8644 or an equivalent return of \$76.4901 per standard hectolitre. This return compares to \$73.2593 in September 2016 with a difference of \$3.2308/std.hL. The P10/WMP equalization charged to the producer pool in October for the production month of September was \$2,334,249. The equalization payment consists of shared costs across the P10 with respect to special class processing, over quota and changes to Class 4M prices.

Notice to Producers

For all recent Notices to Producers

Please visit www.milk-bc.com

Notice to Producers - General Allotment – Dec 1, 2016

Notice to Producers - Incentive Days REVISED – Nov 14, 2016

Individual Bacteria Count (IBC)

IBC or bacteria is tested twice per week on fresh samples. On the producer website if you see zero's (0) in the IBC field that zero means that particular sample was not tested for IBC. It does NOT mean that you obtained a zero IBC result.

If you have any questions or concerns please contact Kelly Harris at 604.854.4479 kharris@milk-bc.com

SNF Refund Policy

Due to the increased butterfat density in raw milk mainly due to the consumer preference for high butterfat in class 1 products, the Board will be reviewing the current solids non-fat refund policy for the 2016-2017 dairy year. The focus of the review is the risk of having a shortage of butterfat in the industry and moving industrial butterfat to the fluid market in the near future.

The Board is considering eliminating the SNF refund policy, moving more dollars from protein to butterfat and a review of other applicable policies. These discussions will take place at a WMP and provincial level. The topic is also included at the BCMMB fall producer meeting on December 2, 2016.

2016 BCMMB Fall Producer Meeting

Format & Topics

The Board looks forward to another good discussion at this year's fall producer meeting at the Fairmont Waterfront Hotel on December 2, 2016 10:00am-12:00pm.

The format will be as follows:

BCMMB Chairman Ben Janzen will give a presentation, focused on three topics:

1. **P10 Ingredients Strategy Update**
2. **Butterfat Payment Policy**
3. **Quota Policy Discussion**
 - a. *Quota Assessments*
 - b. *Quota Allocations*

The Chairman's presentation will then be followed by an open Question and Answer session with the entire Board. Questions may also be submitted in advance to zabdalla@milk-bc.com.

2016 BCMMB AGM & Fall Producer Meeting Friday, December 2, 2016 – Vancouver

Fairmont Waterfront Hotel
Waterfront Ballroom & Lobby
900 Canada Place, Vancouver, BC

Producer Registration & Breakfast opens at 7:00 AM

2016 BCMMB AGM

8:45 AM – 9:30 AM

9:30 AM – 10:00 AM – Energy Boost

2016 BCMMB Fall Producer Meeting

10:00 AM – 12:00 PM

Provincial Freight

The producer freight rate calculations for the months of September and October are summarized below:

Freight Rates (\$/hl)	September	October
Zone Transportation Costs	2.97	3.00
Less: Vendor Billings	(0.14)	(0.15)
Gross Provincial Freight Rate	2.83	2.85
Add: Train/Volume Discounts	0.32	0.32
Less: Stop/Extra Pick-Up Charges	(0.14)	(0.15)
Transportation Department Costs	0.00	0.00
Adjustments from Prior Period	0.02	(0.01)
Net Provincial Freight Rate	3.03	3.01

Continuous Quota

Cumulative Over/Under Production (with limits) as of:

	September 2016	%*
	Kg of BF	
NL	-214,319	-8.19%
P5	530,352	0.21%
WMP	-2,014,886	-2.42%
P10	-1,698,853	-0.50%
BC	-306,982	-1.04%

*Cumulative Over/Under Production (with limits) expressed as a % of the most recent 12 months total quota.

Milk Quality Report

The provincial averages and quality bonus data based on the official milk quality tests for September and October are:

Milk Quality Data	September	October
Individual Bacteria Count	26,728	20,376
Somatic Cell Count	185,202	175,749
Quality Bonus Qualifiers(%)	65.46%	73.19%

Producer Payments

Participants in the October | November | January Pools will receive their payments as follows:

Month of Production:	Advance Payment	Final Payment
October	Nov 1	Nov 18
November	Dec 1	Dec 19
December	Jan 3	Jan 19

Credit Transfer Average Prices

Effective Oct 1	Conventional Organic	
Average Price	\$8.08	\$7.30

A Summary of Credit Transfer Statistics can be found at www.milk-bc.com with other credit transfer documents.

Quota Management: Important Dates

Application Deadlines	Date & Time	Effective Date(s)
Quota Exchange	Dec 1 @ 1:00pm	Jan 1
CDQ Buy/Sell of Credits	Nov 25 @ 1:00pm	Nov 1 Dec 1

If you have any questions, please contact:

Kathy Wallis 604.854.4471 kwallis@milk-bc.com
Pam Gregory 604.854.4474 pgregory@milk-bc.com

BCMMB Board & Staff attending 2016 BCDIC

BCMMB Board Members attending:

Ben Janzen, Tom Hoogendoorn, Jeremy Wiebe, Cornelis Hertgers, Dick Klein Geltink and Garth Green.

BCMMB Staff attending:

Bob Ingratta, Robert Delage, Zahra Abdalla-Shamji, Woody Siemens and Vicki Crites.

The Board and staff look forward to joining BC milk producers and industry affiliates in this great opportunity to gather under one roof. www.bcdairyconference.ca

Thank you for inviting the Board

The Board would like to thank regional organizations for inviting the Board to attend their regional fall producer meetings and for their valuable feedback.

www.milk-bc.com

Transportation: Driveway Policy

Important Reminders - Winter Conditions

The following are general reminders to all producers for winter driveway conditions to ensure safe and consistent milk pick-ups. In winter conditions, that portion of the driveway and yard on which the tanker travels must be cleared of snow. Any icy surfaces should be salted and/or sanded.

If you have any questions or concerns, please contact:
 Gary Broerken 604.854.4478 gbroerken@milk-bc.com
 Kelly Harris 604.854.4479 kharris@milk-bc.com

December 2016 Quota Management Deadlines

Quota Management Deadlines:

Early Deadline: Wed. December 21, 2016 – 1:00 PM
 Buy/Sell Credits Transfers – effective Dec 1, 2016 & Jan 1, 2017
Early Deadline: Wed. December 21, 2016 – 1:00 PM
 Quota Exchange balance due for December 2016 purchases

BCMMB 2016 Holiday Office Hours

December 23 – Office Closed 3:00pm
 December 26 - 27 – Office Closed
 December 30 – Office Closed 3:00pm
 January 2 – Office Closed

