

Notice to Producers

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BC Continuous Quota Position

as of
March 2016 = -0.02%
April 2016 *forecasted = -0.18%

SPAC Committee Members

The Board would like to thank producers David Janssens and Jack McLeod for their valuable participation and contribution to the dairy industry during their years serving on SPAC.

The Board welcomes Julaine Treur and Don Hladych as new organic producer appointments and Wim Kloot as a new conventional producer appointment to SPAC.

MIAC Committee Members

The Board would like to thank producer Tony Driessen for his valuable participation and contribution to the dairy industry during his years serving on MIAC.

The Board welcomes Gary Baars as the new producer appointment; and the Board is pleased to hear that Phil Vanderpol has been reappointed as a processor representative to MIAC.

New Delivery Data Collection System (Hand-helds) for Milk Pickup

We have now implemented the new data collection units throughout BC. All producers should be receiving their milk volumes via email to the registered quota holder. Please ensure that we have the correct email on file, since **we can only send volume information to a single email**. It is your responsibility to forward these emails to other farm employees (if you wish). You must contact BCMMB office staff to either add your email address to your file if you have not done so already, or to change your current email address, for the volume information. Additionally, each farm has been provided barn sheets on which transporters will hand-write volume information.

We extend a thank you to all producers in BC for their patience in the transition to our new data collection units. We are confident that we are now able to provide information in a more cost-efficient, timely and effective manner.

New Delivery Data Collection System (Hand-helds) for Milk Pickup: Every Pickup Component Testing

The implementation of new data collection units throughout BC has allowed us to begin lab testing of milk samples from every pickup effective May 1, 2016. Prior to this changeover, milk samples were only tested weekly. In the past, producer's test results were based on a weighted average of four tests per month, but will now be based on ALL tested pickups for the month.

Individual producer test results will be available on the producer section of the BCMMB website under "daily results," as well as by email.

Unlike milk volume information, which can ONLY be sent to the registered quota-holder, lab test information can also be sent to producer-assigned affiliates. Please note that any producer wanting to add other individuals to receive the lab test results can login to the producer secure zone; choose the "affiliate" tab; then, "add new affiliate"; finally, check off the items to which you are giving the affiliate access.

New Delivery Data Collection System (Hand-helds) for Milk Pickup: Quality Testing Results

Quality results (SCC and IBC) will be done by a weighted average at the end of the month. IBC will only be tested on fresh samples (which will average twice per week); the two tests will be performed randomly on fresh samples.

Cryoscope results are treated a bit differently. If in a month a producer has two results above 3.7%, then their month end result is the average of those results above 3.7%. If a producer has only one or no results above 3.7% then their month end average is the straight average of all their cryoscope results for that month.

If you have any questions, please contact Kelly Harris, (604) 854-4479

Provincial Freight

The producer freight rate calculations for the months of March and April are summarized below:

Freight Rates (\$/hl)	March	April
Zone Transportation Costs	2.87	2.86
Less: Vendor Billings	(0.11)	(0.11)
Gross Provincial Freight Rate	2.76	2.75
Add: Train/Volume Discounts	0.32	0.31
Less: Stop/Extra Pick-Up Charges	(0.14)	(0.15)
Transportation Department Costs	0.00	0.00
Adjustments from Prior Period	(0.04)	0.01
Net Provincial Freight Rate	2.90	2.92

Continuous Quota

Cumulative Over/Under Production (with limits) as of:

	March 2016	%*
	Kg of BF	
NL	-434,567	-18.23%
P5	748,077	0.30%
WMP	-998,494	-1.24%
P10	-684,984	-0.21%
BC	-5,347	-0.02%

*Cumulative Over/Under Production (with limits) expressed as a % of the most recent 12 months total quota.

Milk Quality Report

The provincial averages and quality bonus data based on the official milk quality tests for March and April are:

Milk Quality Data	March	April
Individual Bacteria Count	20,319	17,884
Somatic Cell Count	152,783	156,323
Quality Bonus Qualifiers(%)	79.56%	80.28%

Producer Payments

Participants in the April | May | June Pools will receive their payments as follows:

Month of Production:	Advance Payment	Final Payment
April	May 2	May 18
May	Jun 1	Jun 17
June	Jul 4	Jul 20

Credit Transfer Average Prices

Effective Apr 1	Conventional Organic	
Average Price	\$12.19	\$5.33

A Summary of Credit Transfer Statistics can be found at www.milk-bc.com with other credit transfer documents.

Quota Management: Important Dates

Application Deadlines	Date & Time	Effective Date(s)
Quota Exchange	Jun 1 @ 1:00pm	Jul 1
CDQ Buy/Sell of Credits	May 25 @ 1:00pm	May 1 Jun 1

If you have any questions, please contact:

Kathy Wallis 604.854.4471 kwallis@milk-bc.com
Pam Gregory 604.854.4474 pgregory@milk-bc.com

Producer Component Prices and Standard Blend

The producer component prices for the month of April are as follows: BF=\$10.5420, PR=\$8.1995, OS=\$1.7586 or an equivalent return of \$74.4547 per standard hectolitre. This return compares to \$73.1405 in March 2016 with a difference of \$1.3142/std.hL.

The P10/WMP equalization charged to the producer pool in April for the production month of March was \$2,858,597.04.

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Quota Management: Changing Bank Account for Milk Pay

In order to ensure that changes in bank information are implemented in a timely manner, please ensure that you submit instructions as early as possible (no later than 7 days prior to the pay date).

Please note that only the registered quota holder (the president, if a corporation/limited company and all partners of a partnership) is authorized to submit instructions for a change of bank account for milk pay.

The new bank information can be submitted in one of the following ways:

- **A void cheque** (pre-printed with name) can be submitted along with written instructions signed by the registered quota holder. Details to be included are: Irma #, Farm name, effective date for the change and the registered quota holder's signature.
- **Bank account information** instructions along with Irma #, Farm name, effective date for the change, submitted on your bank's letterhead and signed by a bank officer as well as the registered quota holder.

Please note that if there is currently an "Assignment of Proceeds" on file with the BCMMB, the bank holding the Assignment must submit a release letter prior to any banking changes being implemented. If you have any questions with respect to bank account changes please contact Kathy Wallis at 604.854.4471 or kwallis@milk-bc.com

Thank you for participating!

As in past years, the Council of Marketing Boards (COMB) sent out a Dairy Industry Survey in April 2016 via email on behalf of the BC Milk Marketing Board. The Board would like to thank you for taking the time to complete the survey, since the information you provide will assist the Board in updating its policies, improving communications and enhancing its strategic planning.

