

Notice to Producers

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BC Continuous Quota Position

as of
February 2016 = -0.29%
March 2016 *forecasted = -0.35%

Quota Management: Current Exchange Price

On March 3, 2016 the Board issued a Notice to Producers advising a Quota Exchange Policy change with respect to price adjustments for the Current Exchange Price in the event of more buyers than sellers.

Following review of the pricing by the Quota Exchange Committee over a two year period, a recommendation to change the requirements to trigger a Current Exchange Price increase was presented to the Board. The policy change was approved at their February meeting for an effective date of April 1, 2016.

Unchanged are the requirements of 3 sequential quota exchanges (this does not include cancelled exchanges) where the offers to buy have been filled at a rate 50% or less, and at least one successfully filled offer to buy was from a person who had NOT been granted Priority Status.

The minimum kilogram requirement to trigger a \$500 price increase for the next exchange changed from 100 kg/day to **250 kg/day**, effective April 1, 2016. Please see adjustment summary below:

*Recent Quota Exchange Price Adjustment Summary:

For Current Exchange Price at \$42,500:

Oct 2015 106.67 kgs @ 33.35% fill rate

1st month that qualified toward price increase:
over 100 kg minimum and less than 50% fill rate

Nov 2015 15.30 kgs @ 3.87% fill rate

did not qualify toward price increase as it did not meet 100 kg minimum

Dec 2015 228.09 kgs @ 33.32% fill rate

2nd month that qualified toward price increase:
over 100 kg minimum and less than 50% fill rate

Jan 2016 Quota Exchange cancelled - no sellers

Feb 2016 Quota Exchange cancelled - no sellers

Mar 2016 202.28 kgs @ 23.63% fill rate

3rd month that qualified toward price increase:
over 100 kg minimum and less than 50% fill rate

***As a result the Current Exchange Price for the April Quota Exchange was increased to \$43,000.**

Spring and Fall Incentive Days

On April 15, 2016, the Board announced one incentive day for May and one incentive day for June.

At the same time, the Board provided notice of the fall flexible incentive day program, where producers are limited to a total of 8 incentive days between July and November, with a maximum monthly limit of 3 days in any one month during that period.

Please refer to the [Notice to Producers—Incentive Days](#) for complete details.

If you have any questions, please contact Zahra Abdalla-Shamji at Zabdalla@milk-bc.com

Transition to New Delivery Data Collection System (Hand-helds) for Milk Pickup

We would like to thank everyone for their patience and continued support during our transition to the new system.

It is important to ensure that we have the correct email on file, since we can only send pickup information to a single email. It is your responsibility to forward these emails to other farm employees, if necessary. You must contact BCMMB office staff to add or change an email address for the pickup information. Additionally, each farm will be provided barn sheets on which transporters will hand-write pickup information.

If you need assistance to set up your online account please contact:

Kathy Wallis 604.854.4471 kwallis@milk-bc.com
Pam Gregory 604.854.4474 pgregory@milk-bc.com

For reference and complete details on the new delivery data collection system (hand-helds) for milk pick up please see the February 9, 2016 Notice to Producer on our website at www.milk-bc.com

Provincial Freight

The producer freight rate calculations for the months of February and March are summarized below:

Freight Rates (\$/hl)	February	March
Zone Transportation Costs	2.88	2.87
Less: Vendor Billings	(0.12)	(0.11)
Gross Provincial Freight Rate	2.76	2.76
Add: Train/Volume Discounts	0.31	0.32
Less: Stop/Extra Pick-Up Charges	(0.14)	(0.14)
Transportation Department Costs	0.00	0.00
Adjustments from Prior Period	0.06	(0.04)
Net Provincial Freight Rate	2.99	2.90

Continuous Quota

Cumulative Over/Under Production (with limits) as of:

	February 2016	
	Kg of BF	%*
NL	-374,811	-16.07%
P5	84,118	0.03%
WMP	-1,134,206	-1.41%
P10	-1,424,899	-0.43%
BC	-82,601	-0.29%

*Cumulative Over/Under Production (with limits) expressed as a % of the most recent 12 months total quota.

Milk Quality Report

The provincial averages and quality bonus data based on the official milk quality tests for February and March are:

Milk Quality Data	February	March
Individual Bacteria Count	18,071	20,319
Somatic Cell Count	152,823	152,783
Quality Bonus Qualifiers(%)	80.80%	79.56%

Producer Payments

Participants in the March | April | May Pools will receive their payments as follows:

Month of Production:	Advance Payment	Final Payment
March	Apr 1	Apr 19
April	May 2	May 18
May	Jun 1	Jun 17

Credit Transfer Average Prices

Effective Mar 1	Conventional Organic	
Average Price	\$12.18	\$5.78

A Summary of Credit Transfer Statistics can be found at www.milk-bc.com with other credit transfer documents.

Quota Management: Important Dates

Application Deadlines	Date & Time	Effective Date(s)
Quota Exchange	May 2 @ 1:00pm	Jun 1
CDQ Buy/Sell of Credits	Apr 25 @ 1:00pm	Apr 1 May 1

If you have any questions, please contact:

Kathy Wallis 604.854.4471 kwallis@milk-bc.com
Pam Gregory 604.854.4474 pgregory@milk-bc.com

Producer Component Prices and Standard Blend

The producer component prices for the month of March are as follows: BF=\$10.3509, PR=\$8.0471, OS=\$1.7351 or an equivalent return of \$73.1405 per standard hectolitre. This return compares to \$71.4176 in February 2016 with a difference of (\$1.7229)/std.hL.

The P10/WMP equalization charged to the producer pool in March for the production month of February was \$4,201,829.

COMB 2016 Dairy Industry Survey

The Council of Marketing Boards (COMB) distributed a dairy industry survey via email in early April 2016, on behalf of the BC Milk Marketing Board.

The deadline to respond to the survey has been extended to **April 22, 2016**. If you haven't already done so, please complete the survey. The Board sincerely appreciates your participation.

The information you provide will assist the Board in updating its policies, improving communication and enhancing its strategic planning.



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2016 Census of Agriculture: May 2016

At the beginning of May 2016, farm operators will be asked to update Canada's agricultural profile by completing the 2016 Census of Agriculture questionnaire. Producers will receive a letter with easy-to-follow instructions on how to complete the questionnaire online. This user-friendly option will save you time by automatically adding totals and limiting the questions to the ones that apply to your operation.

The Census of Agriculture is the backbone of Canada's agricultural statistics program. It identifies trends, opportunities and challenges within the agricultural sector. Questions cover topics such as land use, crops, livestock, agricultural labour, machinery and equipment, land management practices, and farm finances.

By law, farmers are required to participate in the Census of Agriculture. By the same law, Statistics Canada is required to protect the information provided in Census of Agriculture questionnaires. Privacy is a fundamental component of the census. For more information, please visit the Statistics Canada website.

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