



Issues Update November 2011

Volume 17 No. 4

For the October 2011 Production Month

Producer Registration
bcdairyconference.ca



Producer Component Prices and Standard Blend Price

The producer component prices for the month of October are as follows:

BF= \$10.2659, PR= \$8.9949, OS= \$1.9370 or an equivalent return of \$77.0462 per standard hectolitre. This return compares to \$76.1687 in September 2011, with a difference of + \$0.8775/std.hL. The P10/WMP equalization transfer for October was \$1,307,580.79. Please refer to the BCMMB Statistics for the month of September 2011 for more details.

2011 BCMMB Election

The following producers have been nominated to run in this year's Board Election:

Ben Cuthbert	Phillip Owen
Tom Hoogendoorn	Louis Schurmann

Voting Producers representing licensed dairy producers as at November 1st, 2011 are eligible to vote in the 2011 BCMMB Election. Only one ballot can be cast per IRMA Number. The BCMMB maintains a list of Voting Producers for 2011 that are eligible to vote in the upcoming election.

Deadline for Submission of Ballots-in person-Close of AGM December 1st, 2011

Deadline for Submission of Ballots-online-November 30th, 2011

Deadline for Submission of Ballots-by postal mail-November 30th, 2011

If you have questions regarding the Election Process please contact Jack Wessel BC COMB at 604.302.1046 jackwessel@me.com

BCDIC 2011-Welcome Producers!

The BC Industry Dairy Conference is just around the corner! Do you have any questions, comments or feedback? BCMMB Staff attending this year's conference will include Kathy Wallis-Quota Officer and Kelly Harris-Transportation Coordinator.

Kathy and Kelly will start by greeting you at the registration table and will be available at the welcome reception and anytime over the course of the conference if you have anything you wish to share.

Kathy Wallis 604.854.4471 kwallis@milk-bc.com

Kelly Harris 604.854.4479 kharris@milk-bc.com

2011 Fall Producer Meeting

Similar to the last several years, the Board will not be holding any separate regional Fall Producer Meetings, but will hold a Fall Producer meeting on Thursday, December 1st, 2011 following the BCMMB AGM.

BCMMB Fall Producer Meeting

December 1st, 2011

10:00am

Fairmont Pacific Rim Hotel, Vancouver

If you have any questions or comments please feel free to contact Robert Delage rdelage@milk-bc.com

Notice to Producers-Incentive Days

The Board has determined that the following incentive days are required to encourage additional production through the fall/winter of 2011/2012:

- **December 2011** 2 Production Days
- **January 2012** 2 Production Days
- **February 2012** 2 Production Days
- **March 2012** 1 Production Day

An incentive day allows the producer to ship one additional day of production for the given month as long as they have shipped at least 100% of that month's daily quota.

To see all Notice to Producers go to www.milk-bc.com

BC Dairy Industry Conference 2011 Guest Speakers

"Sustainability: Cultivating the Future of the Dairy Industry"

Baljit Lalli	Manager, Public Affairs & Communications-Western Canada, Coca Cola
Jack Wilkinson	Former President of the International Federation of Agricultural Producers Ontario Federation of Agriculture
Wally Smith	President of Dairy Farmers of Canada
Matt Dickson	BC Agri Council Renewable Agri-Energy Initiative
Sam Thomas	Energy Management Professional, Prism Engineering
Charmain Kuran	Senior Policy Advisor, Nutrition Evaluation Division, Health Canada
Fred Zweep	President, Vedder Transport
Bruce Vincent	President, Communities for a Great Northwest
Bill Grexton	Manager, Herd Services, Canwest DHI
Douglas Porter	CFA, Deputy Chief Economist & Managing Director, BMO
Dr. Gale West	Professor, Laval University, Center for Research in Agri-Food Economics
Marty Yaskowich	Digital Managing Director, DDB
Rob Newell	Director of Planning, DDB

BC Milk Marketing Board 2011 Holiday Hours

Friday, December 23rd, 2011

→ Office Closed at Noon

Monday, December 26th, 2011

→ Office Closed

Tuesday, December 27th, 2011

→ Office Closed

Friday, December 30th, 2011

→ Office Closed at Noon

Monday, January 2nd, 2012

→ Office Closed

www.milk-bc.com

Provincial Freight

The producer freight rate calculations for the months of September and October are summarized below:

Freight Rates (\$/hl)	September	October
Zone Transportation Costs	3.03	3.01
Less: Vendor Billings	(0.11)	(0.10)
Less: I/P Freight Cost Recovery	(0.02)	(0.02)
Gross Provincial Freight Rate	2.90	2.89
Add: Train/Volume Discounts	0.29	0.29
Less: Stop/Extra Pick-Up Charges	(0.15)	(0.14)
Transportation Department Costs	(0.01)	0.01
Adjustments from Prior Period	0.04	0.00
Net Provincial Freight Rate	3.07	3.05

Continuous Quota

Cumulative Over/Under Production (with limits) as of:

September 30th, 2011

Province	Kg of BF	%*
NL	-65,549	-3.25%
PE	-25,280	-0.63%
NS	-118,354	-1.74%
NB	-23,680	-0.45%
QC	-1,467,184	-1.25%
ON	-1,449,196	-1.44%
MB	-198,262	-1.59%
SK	-142,052	-1.59%
AB	-394,534	-1.54%
BC	-357,448	-1.39%

**Cumulative Over/Under Production (with limits) expressed as a % of the most recent 12 months total quota.*

Quota Management News

Early December Deadlines due to Christmas Holidays:--Wednesday December 21st @ 4:30pm

- Credit transfers application forms for transfers effective December 1st
- Quota Exchange Balances due for quota purchased on the December quota exchange

Important reminders regarding Credit Transfers:

- The total credit transfer limit continues to be 20% of transferable quota; calculated over a rolling 12 month period instead of a fixed dairy year. The 20% limit is calculated as 20% of current CDQ multiplied by 365 days in a year.
- For producers with CDQ of 68.50 kgs or less, **the purchase limit is 5,000 credits over the 12 month period as long as no credits are sold during that time period.**
- GEP Producers REMINDER** → GEP quota is restricted Non-Transferable quota, and cannot be used when calculating your 20% limit.
- Please ensure that all required information is completed on the application form before submitting to the BCMMB.
If an effective date is not given, the credit transfer will be processed for the first of the following month.
- All application forms must be signed by the registered quota holder. If someone has signed the form on behalf of the registered quota holder, the signatory **MUST** be on file at the BCMMB with a valid authorization from the registered quota holder in order to sign the form. Please contact Kathy @ 604.854.4471 kwallis@milk-bc.com if you require assistance.
- The Buy/Sell registry available on the BCMMB website is a valuable resource for producers needing to buy (overshipping) or sell (undershipping) credits. The value of these lists is a direct result of producer participation. **Please Note** that you must contact us to have your name taken off the list; otherwise it will be removed 90 days from the initial listing date.

Pre-Authorized Debit Agreement (PAD) for Quota Exchange Purchases:

A reminder to producers who have PAD agreements set up for payment of quota exchange purchases – if you change your bank account, please ensure that you complete a new PAD agreement and submit to the BCMMB office along with a void cheque for the new account, prior to participating on the Quota Exchange.

PAD Agreements forms can be found at www.milk-bc.com under Quota→Quota Exchange→Quota Exchange Pre-Authorized Debit Agreement

If you have any questions or concerns please contact Kathy Wallis 604.854.4471 kwallis@milk-bc.com

Milk Quality Report

The provincial averages and quality bonus data based on the official milk quality tests for September and October are:

Milk Quality Data	September	October
Individual Bacteria Count	24,003	23,144
Somatic Cell Count	194,255	185,047
Quality Bonus Qualifiers (%)	50.38%	52.56%

Producer Payments

Participants in the October, November and December pools will receive their payments as follows:

Month of Production:	Advance Payment	Final Payment
October	November 1	November 18
November	December 1	December 19
December	January 3	January 19

Credit Transfer Average Prices

2nd Set-Effective Oct 1st **1st Set-Effective Nov 1st**
Conventional/Organic **Conventional/Organic**

Average Price **\$6.71/\$4.30** **\$6.30/\$0.00**

A Summary of Credit Transfer Statistics for 2011 can be found at www.milk-bc.com with other credit transfer documents.

Quota Management-Important Dates

Application Deadlines	Date & Time	Effective Date(s)
Quota Exchange	*Dec 2 nd @ 4:30pm	Jan 1 st
CDQ Buy/Sell of Credits	Nov 25 th @ 4:30pm	Nov 1 st Dec 1 st
If you have any questions please contact Kathy Wallis 604.854.4471 kwallis@milk-bc.com		

***Please note deadline extended due to the BCDIC 2011**