



BC Continuous Quota Position

as of October 2016: -1.50%

November 2016 *forecasted: -1.68 %

Producer Component Prices & Standard Blend

The producer component prices for the month of November are as follows: BF=\$10.8500 PR=\$7.7194, OS=\$1.7810 or an equivalent return of \$74.1389 per standard hectolitre. This return compares to \$76.4901 in October 2016 with a difference of \$2.3512/std.hL.

The P10/WMP equalization charged to the producer pool in October for the production month of September was \$2,647,307.48. The equalization payment consists of shared costs across the P10 with respect to special class processing, over quota and changes to Class 4M prices.

Welcome Gerd Andres

The Milk Industry Advisory Committee (MIAC) is responsible to appoint one non-producer Board member to the BCMMB every three years. On November 8, 2016, the MIAC appointed Mr. Gerd Andres to the BCMMB, effective December 2, 2016, for a three-year term.

Gerd has been involved in the dairy industry for most of his life. He grew up on a dairy farm in Agassiz, BC where he worked as a relief milker and farmhand for many of the local dairy farmers. After graduating from the University of Alberta with a Master's Degree in Agricultural Economics, he joined Alberta Agriculture in Olds, Alberta. In 1991, Gerd moved to the Alberta Dairy Board as the Senior Business and Financial Analyst. Then, in 2002 the Dairy Board became incorporated into Alberta Milk and he became Policy and Transportation Manager, representing Alberta Milk at CMSMC, Secretariat, and WMP meetings. Gerd retired from Alberta Milk in November 2016.

Gerd Andres replaces Garth Green who has served on the Board for one three year term. The Board would like to thank Garth for his valuable contributions to the Board's work and for his past support.

After Hours and Transporter Contact Numbers

For transportation issues/questions during regular office hours, please contact BCMMB Transportation @ 604.854.4478 or 604.854.4479. **For after-hours access, when needed, please call the BCMMB After Hours phone @ 604.308.3221.** Please save these numbers, somewhere that you can find them easily. (Note: if a phone is not answered immediately, please leave a detailed message with your name, IRMA number and contact information.)

Or, to reach your specific transporter directly, see below:

For Zone 4 (Cariboo/Prince George), **Zone 6** (Creston) or **Zone 7** (Armstrong): please contact Brent Batten at 250.803.2381,

For Zone 1: FV call 1.877.885.6455

For Zone 2: (S. Island) call 250.510.9566

For Zone 2: (N. Island) call 250.650.7566

Liability Insurance:

Important Producer Survey coming in early 2017!

It's not an overstatement to say that producers hold the most valuable role overall in the dairy industry value chain. Transporters, processors, retailers and most importantly, consumers rely upon producers to provide quality milk that meets or exceeds all provincial guidelines. More than that, however, producers are also expected to ensure that all aspects of their farming practices are carried out responsibly and not in any way that can foreseeably negatively affect a broad range of third parties. In other words, producers' responsibilities and potential liability do not vanish after the milk leaves the farm. Dairy farming (along with nearly all aspects of industrial food production) is under increasing scrutiny in the consumer marketplace. In turn, processors and retailers are taking a more active role in protecting their brands, by taking a stronger interest in methods of production, milk quality and potential liability risks.

Accordingly, the Board wants to ensure that producers are well aware of their responsibilities and possible liability exposure. Beyond that the Board is also looking to develop policies around risk mitigation and potential liability. The first step in the process will be the launch of a producer survey on liability insurance coverage in order to determine the level of liability coverage carried by BC producers. Individual responses will not be shared—the purpose of the survey is to determine the current protection level generally for BC producers—and seek to identify gaps and opportunities to mitigate risk for producers. Therefore, your participation is extremely important! More information and a short survey that you can take to your insurance broker will be mailed (and e-mailed) with producer statements in early 2017.

If any questions please contact vcrites@milk-bc.com

Provincial Freight

The producer freight rate calculations for the months of October and November are summarized below:

Freight Rates (\$/hl)	October	November
Zone Transportation Costs	3.00	3.04
Less: Vendor Billings	(0.15)	(0.13)
Gross Provincial Freight Rate	2.85	2.91
Add: Train/Volume Discounts	0.32	0.32
Less: Stop/Extra Pick-Up Charges	(0.15)	(0.15)
Transportation Department Costs	0.00	0.00
Adjustments from Prior Period	(0.01)	(0.01)
Net Provincial Freight Rate	3.01	3.07

Continuous Quota

Cumulative Over/Under Production (with limits) as of:

	October 2016	%*
	Kg of BF	
NL	-255,117	-9.59%
P5	346,610	0.14%
WMP	-2,518,305	-3.00%
P10	-2,426,812	-0.71%
BC	-446,780	-1.50%

*Cumulative Over/Under Production (with limits) expressed as a % of the most recent 12 months total quota.

Milk Quality Report

The provincial averages and quality bonus data based on the official milk quality tests for October and November are:

Milk Quality Data	October	November
Individual Bacteria Count	20,376	22,175
Somatic Cell Count	175,749	168,934
Quality Bonus Qualifiers(%)	73.19%	73.54%

Producer Payments

Participants in the November | December | January Pools will receive their payments as follows:

Month of Production:	Advance Payment	Final Payment
November	Dec 1	Dec 19
December	Jan 3	Jan 19
January	Feb 1	Feb 20

Credit Transfer Average Prices

Effective Nov 1	Conventional Organic	
Average Price	\$8.00	\$7.40

A Summary of Credit Transfer Statistics can be found at www.milk-bc.com with other credit transfer documents.

Quota Management: Important Dates

Application Deadlines	Date & Time	Effective Date(s)
Quota Exchange	Jan 3 @ 1:00pm	Feb 1
CDQ Buy/Sell of Credits	Dec 21 @ 1:00pm	Dec 1 Jan 1

If you have any questions, please contact:

Kathy Wallis 604.854.4471 kwallis@milk-bc.com
Pam Gregory 604.854.4474 pgregory@milk-bc.com

Thank you for attending the December 2, 2016 BCMMB AGM & Fall Producer Meeting

The Board would like to thank all the producers who were able to take the time to attend the AGM and the fall producer meeting.

Attendance was very good and the Board appreciated the enthusiastic participation by producers. Board staff recorded valuable comments and this feedback is being taken into consideration by the Board moving forward, and more opportunities for input on policy issues will be available at upcoming spring producer meetings.

Transportation: Driveway Policy

Important Reminders - Winter Conditions

The following are general reminders to all producers for winter driveway conditions to ensure safe and consistent milk pick-ups. In winter conditions, that portion of the driveway and yard on which the tanker travels must be cleared of snow. Any icy surfaces should be salted and/or sanded. Thank you.

www.milk-bc.com

Notice to Producers

For all recent Notices to Producers
 Please visit www.milk-bc.com

December 2016 Quota Management Deadlines

Quota Management Deadlines:

Early Deadline: Wed. December 21, 2016 – 1:00 PM

Buy/Sell Credits Transfers – effective Dec 1, 2016 & Jan 1, 2017

Early Deadline: Wed. December 21, 2016 – 1:00 PM

Quota Exchange balance due for December 2016 purchases

BCMMB 2016 Holiday Office Hours

December 23	Office Closed 3:00pm
December 26 - 27	Office Closed
December 30	Office Closed 3:00pm
January 2	Office Closed

Merry Christmas

The BC Milk Marketing Board and Staff would like to extend our warmest wishes to all of our producers and their families for a safe and happy holiday season. We look forward to working with you in 2017!

